

JAMES L. SINGER

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Mr. Charles R. "Dick" Tutwiler
Charles R. Tutwiler & Assoc., Inc.
2203 N. Lois Ave.
Tampa, FL 33607

Dear Dick,

THANK YOU. THANK YOU.

The insurance company offered me \$25,000 for fire damage to my dwelling, and \$10,000 for the contents.

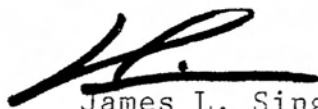
You have just handed me checks totalling over \$81,000, lest your modest fee, a net gain to me of just under \$40,000. Imagine that, forty-thousand dollars.

And to think that I was ready to settle for their offer, thinking that was all I could get.

Thank you, thank you. Have any prospective client call me, and I will sing your praises.

Additionally, it has been a pleasure working with you. You are indeed a gentleman, professional all the way, and I now count you as a friend. Come to think of it, my other friends have not lately given me a bonus of forty thousand dollars.

Very best personal regards,



James L. Singer

October 10, 1991

js/ma